

# Present and future allocation approaches for internationally shared fish stocks

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## Abstract

Allocation schemes are one way to combat the tragedy of the commons, the situation whereby individual users of a shared resource put their own interests above the collective good. In the case of shared fisheries, developing equitable and transparent allocation schemes can help to ensure stable cooperative management agreements, which in turn will facilitate sustainable fisheries. Allocation schemes for shared fisheries resources, which have been in existence for decades, have recently been facilitated by Regional Fisheries Management Organizations (RFMOs). These schemes vary in the scale of interested parties, from simple two-country systems sharing Pacific salmon, to multi-country systems sharing Atlantic bluefin tuna. Most RFMOs tend to base allocation schemes on historical catch records, spatial stock abundance estimates, or a combination of these. Socio-economic factors do not appear to influence allocation to any major extent. Unfortunately, previous attempts at creating and enforcing allocations programs have not, by and large, been able to curb the serial depletion of fish stocks, particularly when the number of fishing countries is large. Several RFMOs are currently in the process of initiating or reformulating allocation programs. In this paper, current allocation approaches are reviewed and discussed in the context of their possible transference to new or evolving programs. Specifically, we draw on lessons from game theory, and explore the potential for better incorporation of socio-economic circumstances in allocation decisions, which can incentivize improved compliance. We also draw on conclusions from the relevant literature analyzing international water agreements. We propose a combined socio-economic-ecological construct whereby allocation programs can be based on the sharing of benefits other than catch.

### *Keywords:*

shared fish stocks, straddling stocks, RFMOs, allocation, socio-economics, tragedy of the commons

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## 1. Introduction

Shared fisheries resources are susceptible to the “tragedy of the commons” [1], and although Hardin formally explored the impact of individual shepherds increasing their heads of cattle on a shared pasture, his thesis is just as relevant to shared marine pastures, or the global ocean commons. Fish stocks are common pool resources that face the

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5 problem of overexploitation due to dynamic [2, 3], market [4, 5, 6] and stock [7, 8, 9] externalities. This challenge to  
6 economically and ecologically viable common pool fisheries was identified by an economist in the 1950s [10], before  
7 the idea was better-popularized by Hardin. Fellow economists took up the challenge by analyzing the difference  
8 between noncooperative and cooperative management of these shared fish stocks, concluding that cooperation could  
9 alleviate some of the problems of the overuse of common pool resources [2, 3, 11].

10 In the case of fish stocks exploited by several fishing nations, a race to the fish fueled by national interests has his-  
11 torically ensued, leading to both biological and economic losses. Some countries recognized the sub-optimal nature  
12 of such interactions and formed joint management arrangements to facilitate cooperation and improved fishing strate-  
13 gies. Canada and the United States, for example, formed a joint committee as early as 1923 to improve management  
14 of Pacific halibut. In 1982, the United Nations Convention on the Law of the Sea [12] admonished fishing states to  
15 seek regional or sub-regional organizational groups to improve management of transboundary and straddling stocks.  
16 In 1995, the United Nations Fish Stocks Agreement (UNFSA) furthered this sentiment, and formalized these joint  
17 arrangements into what are called Regional Fisheries Management Organizations (RFMOs) [13].

18 Among other responsibilities, RFMOs are required to perform the function of agreeing “on participatory rights  
19 such as allocations of allowable catch or levels of fishing effort” in internationally-shared fisheries [13]. The degree  
20 to which an allocation program is seen as equitable and effective can have a large impact on the success of RFMO  
21 management, and yet, it is often one of the least-structured elements of RFMO activities [14]. In order for cooperative  
22 management to succeed, fishing parties must be confident that they are better off through cooperation than through  
23 non-cooperation: known as the individual rationality constraint. The allocation of catches (or other benefits) can  
24 largely influence whether or not cooperation is rational.

25 In this paper, we summarize how the current allocation programs for shared fisheries came to be, and comment  
26 on future allocation programs. We begin the analysis with a summary of how game theory, or the study of strategic  
27 interaction, has been applied by fisheries economists to the issue of catch (or effort) allocation. Following this, we  
28 outline the allocation approaches currently taken by both bilateral and multilateral RFMOs. These results, summarized  
29 in Table 1, are split into two Sections, with the second Section being devoted solely to tuna RFMOs. We next  
30 outline future considerations for allocation programs, both for new schemes and those schemes that may need to be  
31 renegotiated in the near future. The issues present in the management of shared fish stocks are also present in the  
32 management of internationally-shared water resources. We therefore draw on various parallels with, and conclusions  
33 from, international water agreements. By highlighting current allocation practices, criteria to be considered in the  
34 future, and allocation programs present in sharing other natural resources, we propose a way forward for RFMOs with  
35 regard to their responsibilities for allocation schemes.

## 2. Game theory and allocation

Issues surrounding the allocation of shared fisheries resources are some of the most challenging in fisheries management [15, 16]. Two of the formidable barriers that impede international cooperative agreements are the new member problem, by which a new country seeks access to the shared resources [17, 18], and issues related to free-riding, whereby a country not engaging in the cooperative agreement benefits from the conservation measures of compliant countries. Such issues are usually present in fisheries that involve a substantial catch from the high seas, in addition to EEZ catches, such as fisheries for tuna species. Cooperation in such systems is inherently difficult to reach [19, 20].

While RFMOs have often relied only on biological information, economists have been using the theory of games to derive the conditions under which fishing states sharing a resource would be encouraged to cooperate in management, including how effort or catches should be allocated. Most applied game-theoretic analyses, which usually focus on maximizing economic rent from the shared fishery, have concluded that cooperative agreements between fishing nations bring benefits above and beyond non-cooperative management [21]. Two-player systems, where the fisheries resource is shared only between two countries, have been thoroughly analyzed, and economically rational sharing agreements have been identified in theory [22, 23, 24, 25, 26]. Finding acceptable sharing arrangements is hard enough in systems where the resource is shared by only two countries; finding acceptable arrangements in systems with greater than two players has been overwhelmingly difficult in both theory and in practice.

Following the UNFSA, it became evident that the two-player analysis would not be sufficient to tackle one of the most pressing of fisheries management issues, namely, management of straddling stocks [17]. While the bargaining process among two players proceeds in a straightforward manner, the standard game-theoretic models that had been developed for bilateral allocation were not capable of dealing with a larger number of players [17, 27]. So the management of fisheries occurring in both the EEZs of countries and in the high seas calls for a coalition approach due to the potentially large number of interested countries [28]. One conclusion that came out of the early speculation on international fisheries sharing arrangements was that in a repeated game model of infinite duration (known as a supergame), the payoffs to playing non-cooperatively increase as the number of players in the game increases [27]. Thus, there is a large incentive to deviate from cooperation given a sufficiently large group of players. This may be particularly relevant for management of tuna fisheries, as the potential number of interested players can be quite large.

Some of the earliest fisheries studies involving greater than two players, no doubt inspired by [17] and [27], used characteristic-function games, or C-games, which progress in two steps [29, 30, 31]. Firstly, the relative payoff of each coalition is computed and compared, with respect to the payoff when all players cooperate (the grand coalition). Secondly, the sharing imputation is calculated, which is essentially the allocation: what fraction of the benefits should each player in a coalition receive? There are different methods for assigning sharing rules in fisheries, for example, the Shapely value [32], the nucleolus [33], and the Nash bargaining solution [34].

The Shapely value essentially weights players based on their marginal contributions, such that the more a player contributes the more they stand to gain [32]. The nucleolus is a unique solution that maximizes the benefits of the

70 least-satisfied coalition [33]. The Nash bargaining solution is an egalitarian approach, essentially assuming that all  
71 players in the coalition are equally important because full cooperation would not succeed without all of them, and thus  
72 the payoff should be shared equally [34]. Note that there is no guarantee that all or any of these approaches will lead  
73 to a stable coalition structure, that is, one that is rational to all players. However, applying these sharing rules is the  
74 way that economists have generally tried to tackle the allocation problem from an economic, as opposed to biological,  
75 perspective. A review of a coalitional fisheries games was undertaken in [28].

76 Even when fair sharing rules could be calculated, the stability of the cooperative solution is questionable [35, 36].  
77 A given coalition is stand-alone stable if and only if no player is better off by leaving the coalition to become a  
78 singleton, or free-rider (internal stability), and no player wishes to join the coalition (external stability) [19]. In  
79 an early coalitional game of the Baltic Sea fishery, it was concluded that the sum of the players' threat points if  
80 operating as singletons was greater than the sum of the grand coalition's payoff [35]. That is to say that fishing  
81 parties acting independently were better off than they would be through their allotted allocation in the cooperative  
82 game. Consequently, a novel sharing rule was developed to combine cooperative and non-cooperative games, and  
83 to explicitly consider free-rider threat points, those payoffs that each player would get if deviating from the grand  
84 coalition [36]. This research determined that a large enough increase in benefits through the formation of the grand  
85 coalition was possible to satisfy all players, [36]. Here, all players are 'satisfied' if their payoff through cooperation  
86 is at least equal to their payoff from free-riding (the individual rationality constraint).

### 87 **3. Current allocation approaches for non-tuna RFMOs**

88 Having reviewed how economists have developed allocation modelling approaches based on the sharing of eco-  
89 nomic rent, we now turn to the current allocation schemes that are practiced by bilateral and multilateral RFMOs.

#### 90 *3.1. Pacific Salmon*

91 Pacific salmon are a transboundary resource, shared by the United States and Canada. In 1985, the Pacific Salmon  
92 Treaty (PST) was signed by both parties, after 25 years of negotiations. Prior to the Treaty, both countries engaged  
93 in "fish wars", intentionally over-harvesting in their own waters in order to deny harvesting opportunities to the other  
94 country [37]. The Treaty replaced earlier agreements, such as the 1937 Fraser Salmon Convention, which established  
95 the International Pacific Salmon Fisheries Commission (IPSFC) charged with sharing Fraser River sockeye 50/50  
96 between Canada and the U.S.. The 1985 Treaty sets out the long-term management goals of both countries. The  
97 Pacific Salmon Commission is the regulatory body put in place to implement the Treaty. There are five species of  
98 Pacific salmon managed jointly under the treaty: sockeye (*Oncorhynchus nerka*), chinook (*O. tshawytscha*), coho (*O.*  
99 *kisutch*), chum (*O. keta*), and pink (*O. gorbuscha*). Pacific salmon return to spawn in the streams they were born in,  
100 meaning salmon that originate in Canada will eventually return to Canadian waters. The Treaty acknowledges this,  
101 recognizing "that States in whose waters salmon stocks originate have primary interest in and responsibility for such  
102 stocks" [38].

103 Annex IV, Chapters 1 to 7 of the Treaty contain agreed management, conservation and allocation measures for  
104 each species and interception fishery. These chapters are renegotiated separately every 4 to 12 years. Article III 1(b)  
105 requires each country to manage its fisheries and enhancement programs so as to ensure that each country receives  
106 “benefits equivalent to the production of salmon originating in its waters”, the so-called equity principle. This pro-  
107 vision has never been fully implemented because the Parties cannot agree on what constitutes an “equitable balance”  
108 [39].

109 The Commission has long dealt with the issue of “interceptions”: those fish originating in one country but being  
110 caught by the other. In 1996, for example, Canada estimated that the accumulated interceptions of both countries  
111 favoured the U.S. by about 35 million fish, resulting in a loss of about \$500 million (CAD) to Canada [38]. Notably,  
112 Pacific salmon cannot be fished in the high seas, as per the North Pacific Anadromous Fish Convention [40].

113 Bilateral interception limits are negotiated periodically between Canada and the U.S.. However, Canada actually  
114 has to negotiate with several states (Oregon, Washington and Alaska), the U.S. government, and the Pacific Northwest  
115 Tribes, instead of just one federal group. That negotiations must take place between more than two interested parties  
116 increases the challenge of reaching cooperation. In spite of this negotiating complexity, however, in 1999, after 7  
117 years of difficult negotiations, agreement was finally reached amongst the 5 U.S. jurisdictions and Canada on renewed  
118 fishing arrangements for Annex IV.

119 For Fraser River sockeye, an annual international total allowable catch (TAC) is calculated as follows [41]:

$$TAC = return - sockeye \ harvested \ (test) - escapement \ target - MA - AFE \quad (1)$$

120 Here, MA is the management adjustment for each Fraser River sockeye stock, and AFE is the Aboriginal Fisheries  
121 Exemption. The U.S. TAC is then a fixed percentage of the international TAC, currently 16.5% [41]. It is unclear how  
122 this fixed percentage was formulated.

### 123 3.2. Pacific hake

124 North Pacific hake (*Merluccius productus*), also known as Pacific whiting, are found from northern Vancouver  
125 Island south to the northern part of the Gulf of California, and are thus shared between Canada and the U.S.. Hake are  
126 considered the most populous groundfish species in the California current system. The catch is primarily processed  
127 into H&G blocks, fillets or surimi. Prior to 2002, the U.S. was claiming an 80% share of the hake fishery, while  
128 Canada was claiming 30%, leading to non-cooperation and overfishing [42]. This was perhaps due to differences in  
129 stock assessments performed by scientists within each country. Thus, in 2003, both countries signed the U.S.-Canada  
130 Pacific Hake/Whiting Agreement. While the Agreement was ratified in 2003, it was not formally implemented until  
131 2012 [43]. However, from 2003 through 2011, both Canada and the United States operated under the spirit of the  
132 Agreement, and complied with the Agreement’s national allocations<sup>1</sup>. The document states:

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<sup>1</sup>Bruce Turris, Pacific Fisheries Management Inc., personal communication.

134 “The Agreement establishes, for the first time, agreed percentage shares of the transboundary stock of Pacific hake,  
135 also known as Pacific whiting. It also creates a process through which U.S. and Canadian scientists and fisheries  
136 managers will recommend the total catch of Pacific hake each year, to be divided by a set percentage formula. [42]”

137  
138 A TAC is decided upon jointly, with input from scientific advisory panels from both Canada and the U.S., as  
139 well as through consultation with the Hake/Whiting Industry Advisory Panel. Allocations of 26.12% and 73.88% of  
140 the coastwide TAC go to Canada and the U.S., respectively [42]. This fixed allotment, determined through bilateral  
141 negotiation, is in effect for nine years, and will remain fixed unless both Parties agree to change it.

### 142 3.3. *Pacific halibut*

143 Pacific halibut (*Hippoglossus stenolepis*) are found along the continental shelf in the North Pacific as well as the  
144 Bering Sea, and have been commercially harvested by Canada and the United States since the late 1880s. Since 1923,  
145 the Pacific halibut fishery has been managed by a joint Canada-U.S. convention. This convention resulted in one of  
146 the earliest international groups developed to facilitate conservation-based cooperative management between different  
147 countries sharing access to a commercially valuable fish stock. It was initially called the International Fisheries  
148 Commission, but today is known as the International Pacific Halibut Commission (IPHC).

149 Prior to 2006, halibut was managed under the assumption that there were several separate stocks along the Pacific  
150 coast with negligible migrations between regulatory areas. Due to an easterly migration of halibut that was originally  
151 not accounted for, a disproportionate share of catches were being taken from the eastern areas, notably the waters of  
152 Canada and Washington State [44]. Modified stock assessment modelling has led scientists to reformulate this as-  
153 sumption, and now the population is managed based on a single coast-wide stock, although this has not been formally  
154 accepted by Canada. Through annual stock assessments, IPHC estimates the coast-wide exploitable biomass. Ex-  
155 ploitable biomass by regulatory area (8 areas in total) is then calculated based on survey data, and a fixed exploitation  
156 rate is applied to that biomass to obtain an allowable yield (constant exploitation yield (CEY)) for each regulatory  
157 area [44]. Presently, an exploitation rate of about 20% of the exploitable biomass is the management target for each  
158 area [44]. Allocation is currently done by regulatory area, but the result of this process is a proportion of the stock that  
159 Canada is allocated to remove, and proportion of the stock that the U.S. is allocated to remove, essentially a bilateral  
160 agreement.

161 Given that Canada and the U.S share several commercially-exploited fish stocks (salmon, hake and halibut), it is  
162 conceivable that bargaining for multi-species instead of single-species allocations could facilitate improved coopera-  
163 tive outcomes for both countries. In this case, by giving up some allocated hake, for example, Canada could then ask  
164 for more sockeye salmon or halibut in return. The apparent process of several different Canadian and U.S. interests  
165 all acting in their own best interest is probably counterproductive to each country obtaining the best outcome.

166 3.4. Northwest Atlantic: NAFO

167 The International Commission for the Northwest Atlantic Fisheries (ICNAF), now the Northwest Atlantic Fish-  
168 eries Organization (NAFO), initiated allocation schemes in the early 1970s [45]. At that time, the primary stocks of  
169 management interest for the Commission were of haddock, cod, pollock, halibut, herring and lobster. Between 1969  
170 and 1972, the ICNAF adopted national TACs for individual stocks based on historical catches [46, 47]. They used an  
171 80% allocation rule, where national TACs were developed based on long-term (40% in proportion to average catches  
172 over a 10 year period<sup>2</sup>) and short term (40% in proportion to average catches over a 3 year period) removal histories  
173 [45]. Further to this, 10% of the TAC was allocated to Coastal States, with the remaining 10% put aside for special  
174 needs [45]. This was referred to as the 40-40-10-10 formula. By 1977, ICNAF had developed nationally-allocated  
175 TACs for some 70 different regional stocks [46]. The Commission recognized the need for flexibility in allocation  
176 schemes, especially because overfishing was already occurring on some stocks, and TACs needed to be adjusted  
177 downward in subsequent years. ICNAF was formally dissolved in 1979, with NAFO being inaugurated that same  
178 year [46].

179 After Canada and the U.S. declared sovereignty over their 200 nautical mile EEZs, many foreign fleets turned their  
180 attention to heavy fishing just outside of the EEZ limits, on the so called “nose and tail” of the Grand Banks. Although  
181 NAFO continued to recommend annual allocation TACs, these were often exceeded by several European countries  
182 [46] and the area has been plagued by overfishing for decades [48]. NAFO was also challenged by non-member  
183 fishing fleets, for example those from Panama, Chili and Mexico [46] who fished the resource without being party to  
184 the group, essentially free-riders. Today, the NAFO allocation system is based on fixed shares, as a proportion of the  
185 TAC [49]. A working group formed to analyze current and possible future allocation programs for NAFO has had  
186 difficulty agreeing on a comprehensive set of allocation criteria [15].

187 NAFO has set out guidelines on how to deal with the new member problem. They simply state that their stocks  
188 are fully allocated, and new members should join NAFO with the understanding that their fishing opportunities will  
189 be limited, for example, to fisheries that are as of yet unallocated [14]. The setting of NAFO allocations, however,  
190 has often been met with resistance. In the 1980s and 1990s, for example, an average of 10 objections per year were  
191 launched by member states, which often resulted in unilateral quota allocations being set by the objecting parties [50].

192 3.5. Northeast Atlantic: NEAFC

193 The Northeast Atlantic Fisheries Commission (NEAFC) was established in 1959, and is mainly concerned with  
194 herring, mackerel, blue whiting and pelagic redfish [51]. Despite recognition in the early 1960s that TACs could  
195 serve conservation purposes, the Commission was unable to nudge its members into cooperating in an allocation

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<sup>2</sup>It is unclear why 10 years was thought to be long-term. If this was based on biological considerations of the target stocks, then we have the case where biological reference points are used, with disregard to economic criteria. When dealing with climate science and issues of resilience over time, RFMOs will certainly be forced to expand their considerations of ‘long-term’.

196 scheme prior to the collapse of the Norwegian Spring Spawning Herring stocks in the late 1960s. This led some of  
197 its members, specifically the former USSR, Iceland and Norway, to initiate their own allocation program. In 1974,  
198 NEAFC was able to institute TACs for North Sea herring along with other stocks on an ad-hoc basis [47, 52]. Like  
199 ICNAF, NEAFC used historical catches as the main criteria for their allocation recommendations, along with special  
200 considerations for coastal states and new members [47].

201 NEAFC originally ceased overseeing TAC allocation when countries adopted the 200 nautical mile EEZ, leaving  
202 individual nations responsible for conservation through smaller bilateral and multilateral agreements [47]. Today,  
203 they recommend a variety of conservation measures, including the setting of TACs and allocations to member nations  
204 (called contracting parties, CPs), which include the European Union, Denmark, Iceland, Norway and the Russian  
205 Federation [51]. For herring, allocation to CPs is based on the “zonal attachment principle”: the stock size in a given  
206 zone multiplied by the duration of the stay determines the allowable biomass removals for that zone [51]. Changes in  
207 abundance distribution of herring caused a breakdown in cooperation between CPs in 2003, with Norway demanding  
208 a higher allocation [51].

209 NEAFC has also encountered trouble facilitating cooperation between CPs targeting blue whiting. In the 1990s,  
210 although fishing nations agreed that a cooperative sharing scheme was necessary to prevent overexploitation of blue  
211 whiting, CPs could not agree on how to share the TAC, and often set their own quotas, greatly exceeding the recom-  
212 mended TAC [51]. In the 2000s, CPs presented alternative ways of allocating the TAC based on the zonal attachment  
213 principle described above, on catches from a given zone, or a combination of these two, along with an economic  
214 dependency argument in some cases. In 2005, an allocation scheme was finally agreed upon, which was heavily  
215 facilitated by fishermen’s organizations [51]. Currently, NEAFC operates their allocation program based on fixed  
216 proportions of the TAC [49].

217 A promising sign of improved fisheries management in the North Atlantic is communication between NEAFC and  
218 NAFO. The two RFMOs have reportedly initiated the development of a pan-North Atlantic list of vessels engaged in  
219 illegal, unregulated and unreported (IUU) fishing [51]. IUU vessels flagged on the waters of one RFMO would be  
220 reported to the other group.

#### 221 **4. Allocation approaches by tuna RFMOs**

222 Due to their migratory nature, managing tuna stocks in a cooperative manner is remarkably difficult. Several  
223 RFMOs exist to do just that, although they have had variable degrees of success in meeting management objectives,  
224 be they catch limits or otherwise [53, 54]. This could be partly due to the lack of quantifiable guiding principles on  
225 which RFMOs can draw for their allocation decisions [14]. Figure 1 shows the RFMOs that are charged with the  
226 management of tuna (and tuna-like) species [14].

227 Most tuna RFMOs currently have some type of catch allocation or apportionment scheme in place. Although  
228 RFMO members are under a legal obligation to cooperate as per the UNFSA [13], groups have often failed to reach



229 agreement on the allocation of catches, and overages have been common [14]. Current allocation schemes fall short  
 230 in their ability to address the problem of new member allocations, of adequately considering the needs of developing  
 231 states, and of limiting non-compliance with catch allocations [14, 15].

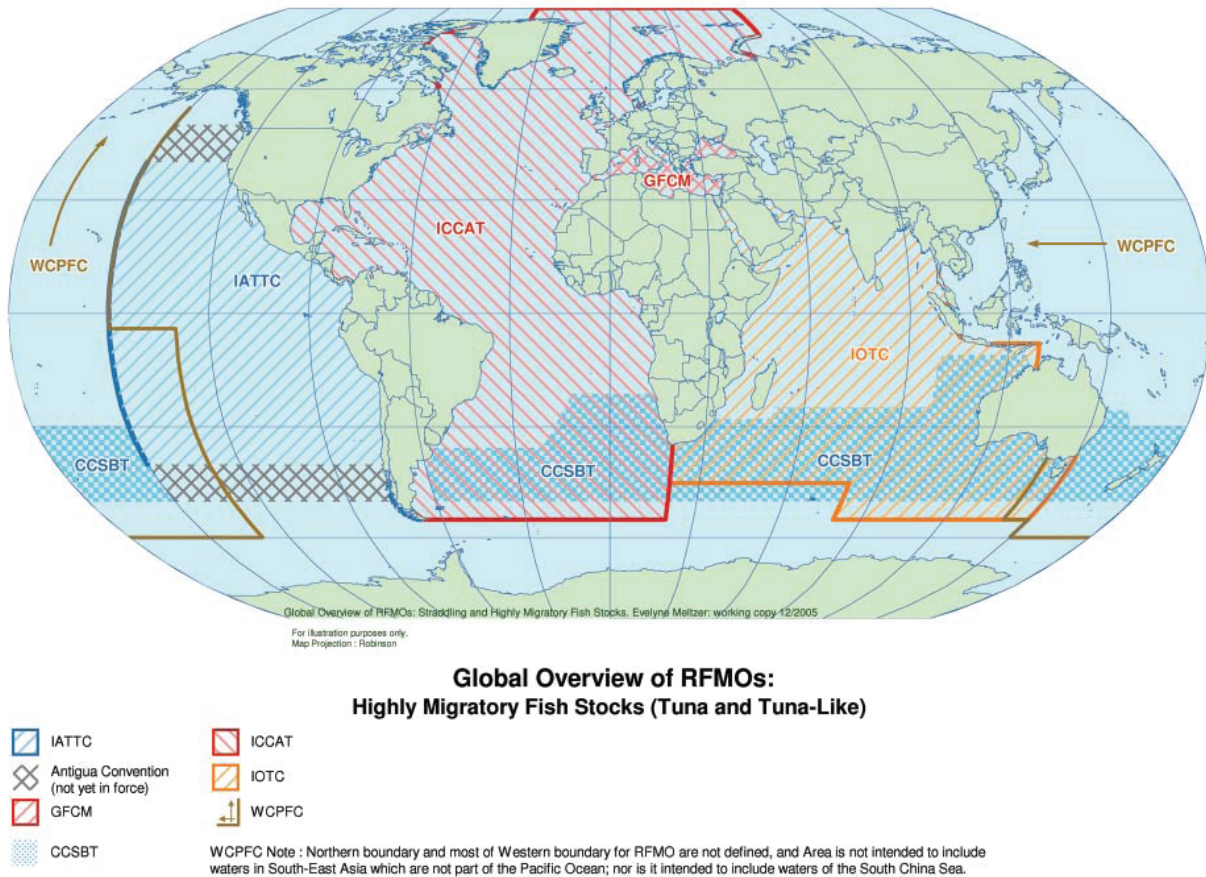


Figure 1: Map of tuna RFMOs [14], © Chatham House.

232 **4.1. ICCAT: Atlantic bluefin tuna**

233 The RFMO in charge of Atlantic bluefin (*Thunnus thynnus*) is the International Commission for the Conservation  
 234 of Atlantic Tuna (ICCAT). In the early 1970s, tuna fishing nations in the Atlantic began to worry about overexploita-  
 235 tion of Atlantic (northern) bluefin tuna. In 1974, minimum size limits were implemented, but by 1981, it was evident  
 236 that more drastic conservation measures would be required [55]. The United States proposed allowable catches be  
 237 allocated based on 1970-1974 catch histories, but this was not agreed upon. Further delegations resulted in the TAC  
 238 being divided among Canada, Japan, and the U.S., with Brazil and Cuba having no catch restrictions. Reportedly,  
 239 allocations were determined by a combination of historical catches, economics factors, and monitoring needs [55].  
 240 These initial bluefin delegations paved the way for further TAC allocation schemes to be developed for other North

241 Atlantic species, such as swordfish and albacore tuna. For these latter schemes, instead of catches being explicitly  
242 allocated, management instead suggested to set the allowable fishing mortality [55]. This resulted in an implicit shar-  
243 ing arrangement. However, problems with uncertainty in mortality estimates and the inability to enforce this measure,  
244 meant that catch allocations were eventually favoured. Similar to earlier allocation schemes, sharing was based on  
245 historical catches. Pathological underreporting of catches, however, has occurred [14].

246 Today, ICCAT has developed an extensive set of criteria to inform allocation schemes of individual stocks. The  
247 inclusive nature, however, makes consensus difficult, and leaves room for various concessions, and opportunities for  
248 ineffective management [49]. One of their more questionable allocation criteria is based on aspirations. For exam-  
249 ple, in 2002, ICCAT allocated 25 tonnes of bluefin tuna to Mexico and various amounts of swordfish to Morocco,  
250 Mexico, Barbados, Venezuela and China, among others, because of the aspirations of these countries [15, 49]. Unfor-  
251 tunately, such practice resulted in the 2002 allocated TAC for bluefin being significantly higher than the scientifically-  
252 recommended TAC [15]. ICCAT outlines the conditions for applying their allocation criteria as follows [49]:

- 253 1. Applied in a fair and equitable manner;
- 254 2. Applied by relevant panels on a stock by stock basis;
- 255 3. Applied to all stocks in gradual manner;
- 256 4. Takes into account contributions to conservation;
- 257 5. Applied consistent with international instruments in a manner to prevent over-fishing;
- 258 6. Applied so as to not legitimize illegal, unreported and unregulated catches (IUU);
- 259 7. Applied in a manner that encourages cooperating non-members to become contracting parties;
- 260 8. Applied in a manner that encourages cooperation between developing states;
- 261 9. No qualifying participant shall trade or sell allocated quota.

262 Some of these criteria appear to be at odds with one another. For example, to apply an allocation program to stocks  
263 in a gradual manner (3), may in fact not be consistent with preventing overfishing (5). Interestingly, ICCAT does not  
264 assign area-specific TAC allocations, rather, allocation of a TAC to a party allows that party to fish throughout the  
265 whole convention area (access to foreign EEZs has to be applied for) [15]. This is due to the migratory nature of tuna  
266 (and tuna-like species) and is something for other tuna RFMOs to consider. Agreed-upon ICCAT allocations are valid  
267 for three years [56].

#### 268 4.2. WCPFC: Western Pacific tuna

269 The Western and Central Pacific Fisheries Commission (WCPFC) is the RFMO responsible for tuna management  
270 in the western Pacific. The tuna species of interest for the WCPFC are albacore (*T. alalunga*), bigeye (*T. obesus*),  
271 yellowfin (*T. albacares*) and skipjack (*Katsuwonis pelamis*). The Commission was established under the Convention  
272 on the Conservation and Management of the Highly Migratory Fish Stocks of the Western and Central Pacific Ocean  
273 in 2000, in an effort to more effectively manage fish stocks in the area. It came into being in 2004, after both UNCLOS

274 and FSA, and thus its guidelines are more considerate of the the issues around straddling stocks management, includ-  
275 ing issues of allocation. The WCPFC has a strong sub-coalition within its membership through the Nauru Group,  
276 made up of Pacific Island Countries (PICs) with plentiful tuna resources within their EEZs. They have had success in  
277 bargaining together as a group [14], and influence the development and direction of the WCPFC [18].

278 The WCPFC does not presently allocate specific tuna catches to member states, however, they recognize the need  
279 for such a program in the near future, and have therefore developed a list of criteria to be considered [15]:

- 280 1. Stock status;
- 281 2. Past and present fishing patterns and practices of participants, extent to which catch is used for domestic con-  
282 sumption;
- 283 3. Historical catch in an area;
- 284 4. Needs of small island states with highly fisheries-dependent economies;
- 285 5. Contributions by participants to conservation and management;
- 286 6. Record of compliance;
- 287 7. Needs of coastal communities;
- 288 8. EEZ size, with special consideration for states with limited EEZs due to proximity of neighbours;
- 289 9. Geographical situations of island states;
- 290 10. Fishing interests and aspirations of coastal states.

291 Although these practical criteria exist, there does not appear to be any indication of how they would be weighted  
292 in an effort to calculate and distribute allocations. The sub-coalition mentioned above, the Parties to the Nauru  
293 Agreement (PNA), use the vessel day scheme (VDS), which is an effort allocation program. VDS was adopted by  
294 the PNA under the Palau Arrangement for the Management of the Western Pacific Purse Seine Fishery (the Palau  
295 Arrangement), to regulate purse seine fishing days in the waters of PNA countries. VDS came into effect in December  
296 2007, and was implemented as a way to provide for effective management in the face of declining fish stocks, and in  
297 an attempt to improve economic returns by creating a limit on the number of fishing days. Fishing days are allocated  
298 to all bilateral fishing partners, and these days are monitored using Vessel Monitoring System (VMS) technology.  
299 Effort allocation is based on equal weighting of historical effort levels and the level of estimated biomass in different  
300 EEZs [15].

301 Work within the WCPFC is ongoing in an effort to develop an allocation approach that will be accepted by its  
302 members. A recent analysis outlined four possible allocation schemes for WCPFC tuna [57]:

- 303 1. Effort model: calculate allocated shares based on historical effort;
- 304 2. Harvest model: calculate relative allocations based on historical harvest data;
- 305 3. Biomass model: calculate allocations based on biomass distribution data;
- 306 4. Spatial model: calculate relative allocations based on size of EEZs.

307 Unfortunately, no combination model was analyzed and socio-economic factors were not suitably incorporated.  
308 One important element for WCPFC to note, and other RFMOs who are currently contemplating initiation of alloca-  
309 tion programs, is that it is easier to meet the needs of members through allocation when the stock status is considered  
310 healthy, i.e., prior to overexploitation [14] (or perhaps after rebuilding). In this regard, setting up catch quotas for skip-  
311 jack, yellowfin and albacore should proceed quickly, as reaching agreement in the future may be harder if conservation  
312 measures are not put in force today.

#### 313 4.3. CCSBT: Southern bluefin tuna

314 Southern bluefin tuna (*T. maccoyii*) is managed under the Commission for the Conservation of Southern Bluefin  
315 Tuna (CCSBT), which came into force in 1994. Prior to the Commission, southern bluefin was managed through a  
316 voluntary cooperative agreement between Australia, Japan and New Zealand, but this agreement failed to adequately  
317 conserve the resource.<sup>3</sup> Kennedy [22] developed an applied two-player game of the fishery between Australia and  
318 Japan, targeting southern bluefin. Due to the heterogenous markets for sashimi (Japan) and canned (Australia) prod-  
319 ucts, the optimal outcome in the early 1980s was joint management whereby Australia was totally excluded from the  
320 fishery (compensated through side payments) [22]. In reality, of course, no country was excluded and membership  
321 increased instead of decreased. CCSBT was faced with the new member problem when South Korea and Chinese  
322 Taipei wanted access to the resources. CCSBT simply increased the total allowable catch for southern bluefin, despite  
323 concerns about the health of the stocks [14].

324 CCSBT originally inherited the allocation scheme that the three founding fishing nations had developed in 1986,  
325 but there is no record of how that allocation program was decided upon [15]. In 2005, CCSBT initiated a changing  
326 TAC procedure, but this did not change national TAC shares that were initially negotiated in 1986 [15]. In 2009,  
327 members agreed on a proportional allocation program based on catches and distribution, however CCSBT is currently  
328 in the process of redefining this approach [58]. The new guidelines stipulate that, upon any increase in the calculated  
329 TAC, those countries who took voluntary decreases in allocation (New Zealand and Australia) will have the difference  
330 in their TAC returned to them, providing a system with some type of incentive for voluntary conservation [58]. Any  
331 decrease in the TAC will result in a decrease in national allocation consistent with allocation proportions [58]. CCSBT  
332 allows for nations to carry forward any unused TAC in the subsequent year, however it does not allow for transfers  
333 between nations. Like ICCAT, fishing nations can fish their allocated TAC throughout the convention area [59].

#### 334 4.4. IATTC: Eastern Pacific tuna

335 Tuna and tuna-like species in the eastern Pacific have been managed through the Inter-American Tropical Tuna  
336 Commission (IATTC) since 1969. Original allocations were based on historical catches, with disregard for the migra-  
337 tory nature of tuna and stock distribution information [15]. This original program collapsed in the mid 1970s. IATTC  
338 has since promoted management measures supplementary to allocations, such as area closures.

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<sup>3</sup>[http : //www.ccsbt.org/site/origins\\_of\\_the\\_convention.php](http://www.ccsbt.org/site/origins_of_the_convention.php)

339 IATTC manages its purse seine and longline fisheries differently. The purse seine fishery is managed through  
340 capacity (effort) allocations using four main criteria [15, 60]:

- 341 1. Catch history of national fleets (1985-1998);
- 342 2. Amount of catch taken from zones where nations have jurisdiction;
- 343 3. Landings of tuna in each nation;
- 344 4. Contribution of each nation to the IATTC conservation program.

345 The longline fishery is managed through a catch limit program. The benefit to allocating catches instead of capacity  
346 is that IATTC found some fleets were manipulating their vessel capacity and this resulted in capacity allocation being  
347 ineffective [15]. National catch allocations are based on stock abundance and distribution, as well as historical catches  
348 during the 2000-2002 period [15].

#### 349 4.5. IOTC: Indian Ocean tuna

350 In 1996, the Indian Ocean Tuna Commission was formed and today, consists of 30 Member states. Its stated  
351 objective is to promote cooperation among its Members, and to use appropriate management to encourage the con-  
352 servation and sustainable use of tuna stocks. A total of sixteen tuna and tuna-like species are managed by the IOTC,  
353 including southern bluefin, yellowfin, skipjack and bigeye tuna, among others. Similar to IATTC, IOTC has tried  
354 to use restrictions on vessel capacity (through measurement of gross registered tonnage) as their allocation program,  
355 however the restrictions are reportedly not binding [15]. A resolution was passed in 2006 encouraging members to  
356 limit their capacity, but allows for much flexibility in meeting capacity targets [15]. IOTC has, however, produced a  
357 report documenting allocation approaches by other RFMOs in an attempt to begin their allocation process [61]. The  
358 report documents their struggles with using capacity limits to impact conservation, and discusses the possibility for  
359 allocations based on historical catch [61].

360 In 2012, the IOTC solicited suggested allocation approaches from its Members in response to IOTC Resolution  
361 10/01, requiring the adoption of a quota allocation program (or other suitable approach) [62, 63, 64]. The proposal put  
362 forth by the Republic of Seychelles suggests historical catches and catches per area be used as the basis for allocation,  
363 but they make note that for some developing coastal states, catch records have not been consistently collected and this  
364 could negatively impact their catch allocations [64]. Thus, the proposal suggests that, where catch records are not of  
365 good quality, socio-economic factors be incorporated [64]. The EU proposal is also firmly attached to the idea that  
366 historical catches should form the basis of the allocation program, but it suggests that a percentage of the TAC be put  
367 aside to be redistributed to developing coastal states and new members [63]. Similarly, the third proposal, put forth  
368 by Japan, states that allocation should initially be based on historical catches, specifically over the past 10 years [62].  
369 These base allocations are subsequently altered using different mathematical relationships, based on criteria such as  
370 if the Member has contributed financially to the IOTC, or has had any occurrences of non-compliance [62]. These  
371 proposals all use catch histories as their basis, but also recognize, in different ways, that this singular criteria is not the  
372 most effective and equitable strategy.

Table 1 : Summary of RFMO allocation information

RFMO	Species	Data for allocation	What is allocated	Penalties for non-compliance	Transferability	Ranking (theory, practice)
NAFO (IC-NAP)	Groundfish	Stock assessment and historical catch	Catch	Yes	Allowed	52,53
NEAFC	Herring, mackerel, blue whiting	Zonal attachment principle and historical catch	Catch	Yes	Allowed	52,72
ICCAT	Tuna species	Stock assessment, historical catch, bycatch	Catch and effort	Yes	No sale, exchange ok	57,38
CCSBT	Southern bluefin	Stock assessment and historical catch	Catch	Yes	None	44,0
IOTC	Tuna species	Gross registered tonnage (plus historical catch in future)	Effort	Yes	None	58,78
IATTC	Tuna and tuna-like species	Vessel carrying capacity	Catch and effort	Yes	None	60,33
WCPFC	Tuna and tuna-like species	Stock assessments and historical catches, distribution, economic dependence	No current regional allocation, but sub-regional effort program (VDS)	Yes	Currently being discussed	74,67
PSC	Pacific salmon	Historical catch, bilateral negotiations	Percentage of TAC	Unknown	None	43,NA
IPHC	Pacific halibut	Stock abundance and distribution	Catch	Unknown	None	52, 33

Sources: [15, 49, 54]

## 373 5. The future of allocation schemes

374 Table 1 summarizes the various RFMO approaches to allocation programs. A recent report analyzed the perfor-  
375 mance of all RFMOs in meeting best practices criteria in theory (based on written mandates) and in practice (based  
376 on stock status reports) [54]. These rankings are included in Table 1 to relate the allocation schemes in place with one  
377 measure of the effectiveness of RFMO management.

378 The first question to be addressed in developing an allocation approach is what, in fact, is to be allocated. Despite  
379 the efforts of economists in developing and analyzing sharing agreements based on economic value, there is an obvious  
380 precedent in internationally shared fish stocks management for historical catches (by proportion) to provide the basis  
381 for allocation. The assumption here is that a fair way to distribute shares is based on historical participation, with the  
382 added benefit of catches being an easily measured and quantified reference [49]. The PNA countries (a WCPFC sub-  
383 coalition) employ an effort allocation scheme, instead of allocating catches, called the vessel day scheme. But apart  
384 from this, allocation schemes for existing RFMOs are primarily based on catch tonnage. Using catch histories is not  
385 always the most ecologically-sound method [65], and gives an incentive for members to block allocation agreements  
386 until they have built up their capacity and catches [14]. Furthermore, the allocation schemes that have been put in  
387 place so far, based on catch histories or abundances, have been unsuccessful in facilitating sustainable fisheries.

388 It may be time to start reconsidering what is being allocated. Although economists have long-studied theorized on  
389 how potential rent could be allocated, rent has rarely entered into allocation discussions. One way to expand allocation  
390 units beyond merely catch tonnage would be to try to put different types of benefits into equivalent units. This has been  
391 suggested several times with regards to the Pacific Salmon Commission, the RFMO put in place to manage Pacific  
392 salmon between Canada and the U.S.. Sockeye are the most valuable of the five Pacific salmon species harvested. It  
393 was argued that “sockeye equivalents” could be used so that catches, overages and interceptions are measured in a  
394 similar fashion, and could perhaps facilitate trading. This type of relativity would allow the two countries to compare  
395 apples to oranges, that is, to put all salmon species in the same currency. Unfortunately, this scheme has never been  
396 realized because groups within both countries were unable to agree on a way forward.<sup>4</sup> As discussed later in the  
397 paper, some international water allocation agreements have explicitly allowed each interested party to develop their  
398 own apples- or oranges-based utility function [66].

399 Currently, no program for internationally-shared stocks is based on revenue or rent allocations. The addition of  
400 socio-economic factors into allocation decision-making was argued for as early as 1996 [65]. Several tuna RFMOs  
401 have begun using qualitative criteria in assisting with the allocation process, for example economic dependence and  
402 domestic consumption. How to explicitly incorporate these into some type of allocation algorithm is a challenging next  
403 step. One possible way to incorporate other criteria would be to develop objective functions of resource use for each  
404 country and then test possible allocation schemes in their ability to most closely meet both (all) countries’ needs. For  
405 example, if employment is an important target, then incorporating a layer of fishery dynamics into allocation modelling

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<sup>4</sup>Sandy Argue, Argus Bioresources Ltd., personal communication.

406 could suggest employment outcomes for various schemes. Optimization approaches could be used to calculate the  
407 weighting system that best meets nations' objectives. Some possible factors to consider including are: historical  
408 catches; species distribution within EEZs; spawning and nursery areas; contribution to habitat and environmental  
409 health; contribution to research and monitoring; amount of catch for domestic consumption; and interactions between  
410 catch and employment in the fisheries and processing sectors. Currently most RFMOs produce some type of annual  
411 report that summarizes stock dynamics, catches, and sometimes effort, for the fishery. Producing an annual report that  
412 includes social, environmental and economic assessments of RFMO-managed fisheries, in addition to these biological  
413 reports, could help highlight the broader benefits of reaching an optimal sharing agreement [51].

414 One of the first papers in the literature to start theorizing about the future of allocation schemes suggested an  
415 objective framework where national allocations depend on multiple factors which are given different weights by  
416 individual parties [65]. As per the Caddy [65] approach, allocation negotiations essentially break down into three  
417 parts:

- 418 1. What factors are relevant (catch histories, domestic consumption, biomass distribution, employment, etc.)?
- 419 2. How do we calculate/measure values for each factor for each interested party?
- 420 3. How do we weight the different factors?

421 One of the drawbacks associated with solely using catch as a way of measuring fleet performance and stock  
422 sustainability is that it explicitly ignores human drivers of fishing behaviour and does nothing to illustrate tradeoffs  
423 in policy decisions (allocations) with community well-being. This is of course an argument that can be made across  
424 many forms of fisheries management and is not at all exclusive to the challenges of internationally-shared stocks, but  
425 it is worth mentioning here. Importantly, the incorporation of short-term social, economic and political criteria can  
426 also pave the way for opportunities to overexploit and ignore conservation goals [48]. Many allocation schemes do  
427 utilize penalties for lack of compliance to discourage TAC overages [49]. For example, NAFO and CCSBT reduce  
428 the quotas in the subsequent year of members who overfish their allocation. If countries cooperate in defining their  
429 objectives in participating in the joint fishery (above and beyond catch), that could help in developing some sort of  
430 tradeoff matrix. What mix of targets is optimal? What costs and amount of risk are communities and governments  
431 willing take to promote economically viable fisheries?

432 Although no RFMOs have taken seriously the task of developing a multi-criteria allocation algorithm, academic  
433 studies have been discussing this issue. One such study, involving NAFO fisheries, developed a model linking catches  
434 to processing and community livelihoods in Canadian maritime regions, taking into account fleet dynamics of Spanish  
435 and Portuguese fisheries [48]. The schematic developed, shown in Figure 2, displays how the annual catch scenario  
436 (or allocation rule) feeds into the socio-economics of the communities [48]. In this way, allocations are directly linked  
437 with their outcomes to the community at large, and are thus representative of benefits above and beyond catches.



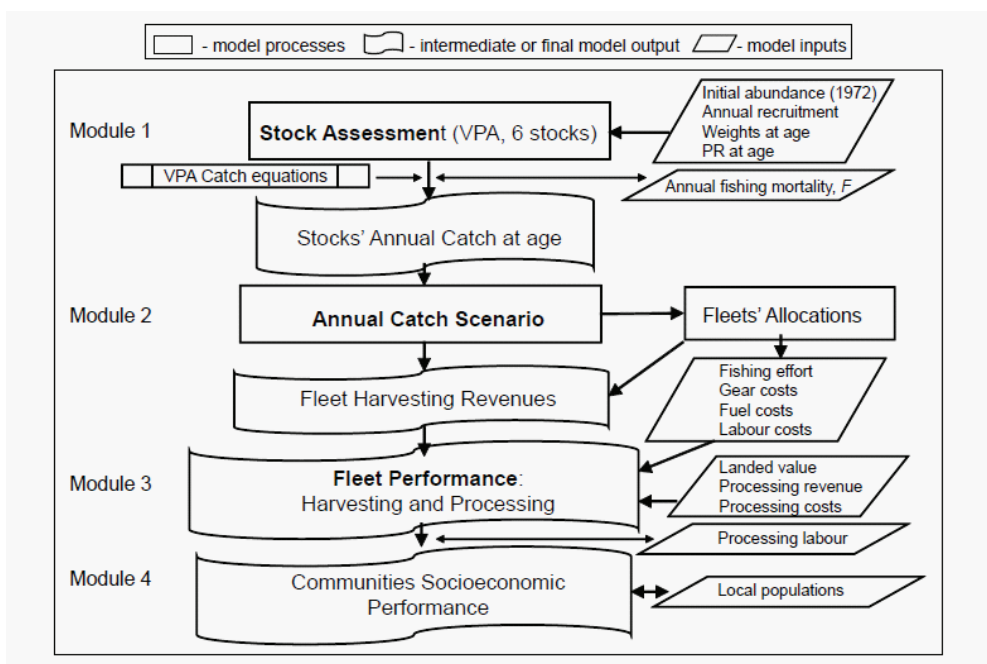


Figure 2: Grand Banks fishery model schematic [48]. © Journal of Northwest Atlantic Fisheries Science.

438 *5.1. Rationality, flexibility and reviews*

439 In order for members to agree on a cooperative management solution, they must be better off in doing so than  
 440 by continuing in a non-cooperative manner, the so-called rationality assumption. Ensuring equitable distribution is  
 441 an essential component of an agreement, as agreements perceived as inequitable (and thus irrational) often lead to  
 442 non-compliance [14, 49]. Having flexibility built into the cooperative agreement, often called resilience [67, 68], is of  
 443 paramount importance to ensure the rationality constraint continues to be met through time. In addition to individual  
 444 rationality, there is also the notion of collective rationality, or Pareto Optimality. If there exists an alternative solution  
 445 to a given allocation approach that would make at least one fishing nation better off, without hurting the other fishing  
 446 nations, then the proposed allocation solution is not collectively rational.

447 One of the major impediments to long-term stability of allocation agreements is the new member problem. A  
 448 stipulation in the UNFSA (Articles 10 and 11) states that any party with genuine interests in a fishery can seek to join  
 449 the RFMO (and thus have access to the resource) at a later date. How to deal with these new members is something  
 450 that RFMOs to date have not adequately addressed. Most RFMOs have chosen to accommodate new members by  
 451 increasing the total allowable catch instead of reallocating from within the catch limits [14]. This has been done with  
 452 disregard to the conservation status of the resource (for example, the case with CCSBT), and thus is at obvious odds  
 453 with RFMO mandates for conservation.

454 The scope for bargaining and renegotiation of allocations needs to be widened, and access rights should certainly  
 455 stop trumping conservation concerns. Both conservation and access are part of RFMO mandates so novel ways of

456 trading them off against each other resulting in the best outcomes are necessary. One possible option would be to put  
457 aside part of the total catch allowance, say 5%, for new members. Each year, if no new members have been added  
458 to the RFMO, that 5% gets redistributed to existing members, but it should be seen as a bonus, not as a right. An  
459 additional, and supplemental, mechanism would be to relax the ban on trading of quota that most RFMOs have in  
460 place and allow existing members to lease out or sell part of the allocation to new members [15, 14]. If these methods  
461 were combined, new members would be afforded initial allocation (from the 5% surplus) with the chance to increase  
462 their share through trading.

463 A solution to the new member problem was tackled by Pintassilgo and Duarte [69], in which the authors explored  
464 three possible solutions, including transferable membership, a waiting period, and a fair sharing rule. The authors  
465 point out that in a quota or allocation scheme, transferable memberships in the cooperative group can take on the  
466 attributes of individual transferable quotas [69], and thus bring some benefits that quota systems have conferred. One  
467 way may be to develop a better understanding of how to negotiate the reallocation of property rights to new RFMO  
468 entrants in the future, as called for by [70]. Renegotiation of the allocation scheme should take place, and an appeals  
469 process should be developed [65], if one is not already in place. It has been suggested that renegotiation should be  
470 considered on a medium to long term basis, for example, every 10 years [15].

471 Currently, no RFMO has any type of independent review panel in place to assess suitability of catch allocations  
472 [49], even though this can be a useful measure [65] and has even been outlined in the UNFSA [13]. NAFO does,  
473 however, have an appeals process in place, whereby a contracting party is able to file an objection to any conservation  
474 or management measure, along with an explanation for the objective and an alternative policy. This objection can then  
475 go to an independent ad-hoc panel, who will make a subsequent recommendation to NAFO. Ad-hoc panels made up  
476 of external experts could be a more frequently-used tool.

477 Anticipated and unanticipated climate shifts can change local fish distributions. If the allocation scheme is fixed  
478 and based on distribution, such changes can affect the viability of national fisheries and can give participating countries  
479 an incentive to deviate from cooperative agreements. For example, climate shifts impacted the stability of the cooper-  
480 ative agreement formed between Canada and the U.S. to manage Pacific salmon [67]. Warming of coastal waters on  
481 the west coast of North America in 1977 led to an increase in the abundance of salmon in Alaskan waters, and a sharp  
482 decrease in abundance in salmon found in California, Oregon, Washington and southern Canada [67]. The benefits  
483 expected by the southern players at the outset of the cooperative agreement did not materialize, and non-cooperative  
484 behaviour ensued [67]. One major criticism to the Canada-U.S. Pacific Salmon Treaty was that it did not explicitly  
485 include the scope for side payments [23], which would have been a way to compensate the losing party subsequent  
486 to any unforeseen shifts in abundance. This retrospective analysis helps to illustrate why resiliency and flexibility in  
487 a cooperative agreement is important for stability. This is becoming of increasing importance as climate forecasts  
488 coupled with models of fish stock distributions suggests there could be major shifts in terms of future access to shared  
489 resources [71].

490 Pacific sardine (*Sardinops sagax*) are one such species that exhibits extreme decadal variability in abundance and

491 geographic distribution corresponding to water temperature regime shifts within the California Current Ecosystem.  
492 Pacific sardine is a transboundary resource targeted by Mexican, U.S. and Canadian fisheries. Ishimura [72] applied  
493 a three-agent game-theoretic model incorporating environmental effects on Pacific sardine abundance and biomass  
494 distribution. The author evaluated the stability of full and partial cooperative management of the Pacific sardine  
495 fishery, under seven different climate variability scenarios. His results show that ocean climate variability could  
496 motivate the formation of stable cooperative management outcomes for Pacific sardine fisheries operated by Canada,  
497 the U.S. and Mexico [72], and thus could offer insights into cooperation of other fishing nations in light of climate-  
498 induced changes in fish distribution.

### 499 *5.2. Efficiency and transferability*

500 Ex-vessel prices, fishing costs, and fleet capacity are rarely mentioned in stock assessment reports describing  
501 allocation, and thus economic efficiency does not play any kind of role in allocation decisions [49]. One argument  
502 that has been put forth in the literature is the possibility for auctioning quota or allocation shares [73] to increase  
503 economic efficiency. This has not been taken seriously to date. Given that cooperation must bring benefits above and  
504 beyond non-cooperation, the added economic burden of paying for allocation shares could result in non-cooperation  
505 being the more economically-sound decision for some states [49]. Most RFMOs do not allow trading or selling of  
506 quota among participating members. This is inefficient from an economic perspective, however, as transferability  
507 allows for the most efficient vessels or nations to harvest fish [74]. Efficiency gains have been seen through allowing a  
508 secondary market for transferring quota [75], and some RFMOs have recognized the future need for transferability of  
509 allocated quota [60]. Economic efficiency has probably been ignored to date because efficiency gains from allocation  
510 programs are oftne perceived to derive from some loss in equity [76]. A tradeoff between efficiency and equity  
511 does not have to occur, or course. A lack of dialogue between economists and non-economists about efficiency and  
512 equity has bred continued confusion about this apparent tradeoff. Economists have continually suggested that side  
513 payments be utilized to facilitate cooperation. This is one way that equity could be strengthened, while at the same  
514 time improving efficiency.

515 The issues around limiting greenhouse gas emissions parallel those around sharing fisheries resources. Allocated  
516 quota and trading programs for greenhouse gas emissions were initiated based on setting national targets. A market  
517 for international trading has emerged as the primary policy tool to promote efficiency and benefit those who choose  
518 to lower their contribution to the problem, although improvements in the system are still being sought. The allocation  
519 schemes in place to deal with greenhouse gas emissions have incorporated economic efficiency as a major objective in  
520 their design. There will likely be lessons learned about the international quota markets for carbon trading that could  
521 help guide the way towards an international trading mechanism for catches or revenues from shared fisheries.

### 522 *5.3. Allocation and shared water agreements*

523 Like the United Nations Convention on the Law of the Sea, the United Nations Convention on the Law of the  
524 Non-Navigational Uses of International Watercourses exists to provide a framework for allocating water resources

525 that are shared internationally [77]. The Convention states three main rules that govern the conduct of states who  
526 share a watercourse [77]:

- 527 1. The watercourse is to be used in an equitable and reasonable manner;
- 528 2. States are to take appropriate measures to prevent significant harm to another state;
- 529 3. States are to consult with, and provide timely notification to, other states about any possible adverse effects  
530 resulting from new policies or a change in policy.

531 A novel approach to negotiations between states sharing a watercourse, called the “Mutual Gains Approach”, has  
532 been proposed by Grzybowski et al. [78]. The authors outline two possible negotiation scenarios, one in which the  
533 *position* of the states is the primary driver of negotiations, and one in which states negotiate based on their *interests*.  
534 The conclusions reached suggest that when institutional egos can be left off the bargaining table, mutual gains to all  
535 cooperating parties are attainable based on the interests they represent [78]. The authors draw on historical examples  
536 of successful cooperative agreements, writing in length about the Columbia River Basin, a watercourse shared by  
537 Canada and the U.S.. One of the more interesting, and important, parts of the Columbia River Treaty, is that the  
538 responsibility for calculating the benefits and costs of non-cooperative and cooperative management lies with each  
539 individual country [66]. In this way, each country calculates and communicates what it is likely to gain through  
540 cooperation, but these perceived benefits, or utility functions, need not be comparable between states [66]. Rather,  
541 each country lays out what it hopes to get from cooperation, and as long as those hopes are met, cooperation can  
542 ensue.

543 The Columbia Treaty suggests a 50/50 sharing of the benefits of cooperation, but in the event that one party would  
544 end up being worse off than through non-cooperation, a renegotiation of the sharing rules takes place [66]. In a  
545 more applied assessment not related to the Columbia, van der Zaag et al. [79] suggested three alternative allocation  
546 algorithms: equal sharing; shared in proportion to each country’s area in the water basin; and equal sharing per capita.  
547 The authors report that once equitable allocation has been reached, parties should be free to trade or transfer their  
548 allocated water amongst themselves [79].

549 Subsequently, Paisley et. al (see <http://governance-iwlearn.org/>) conducted a multi-year, multi-donor United Na-  
550 tions Global Environment Facility (GEF) and private sector sponsored initiative dedicated to facilitating good gover-  
551 nance and more effective decision making in the governance of global transboundary international waters including  
552 through the identification, collection, adaptation and replication of beneficial practices and lessons learned from in-  
553 ternational experiences. Among other things the initiative compared, contrasted and critically reviewed 28 different  
554 international waters situations according to 18 different criteria including benefit sharing. A searchable data base and  
555 report were then created based on primary materials such as international agreements (including treaties and conven-  
556 tions where applicable), protocols or action plans. Where relevant secondary materials were available, (primarily for  
557 water bodies with more extensive legal frameworks), those secondary materials were also identified and referenced as  
558 appropriate. The report is based on information available as of June 2010. The report also identifies and explains the

559 eighteen criteria that are used to describe the legal and institutional frameworks of each of the water bodies discussed  
560 in the report. The report also provides a detailed discussion of the legal and institutional frameworks for each water  
561 body identified, organized by global region. As the described frameworks continue to evolve, there may be future  
562 revisions of this report, for which supplemental information would be welcome. Both the report and the searchable  
563 data base suggest scope for a more de-politicized incentive structure whereby allocations are afforded based on more  
564 than just catch histories and abundance estimates is required to address these problems and improve RFMO man-  
565 agement of shared fisheries resources. To review the full report online and other details of this project please go to  
566 <http://governance-iwlearn.org/>.

567 In terms of allocation of shared water *within* a nation, historical usage patterns have been a common starting for  
568 allocation programs, although this is as much for political reasons as for any other [49]. Market-based approaches  
569 have been employed in Australia, South Africa, the western states of the U.S. and Chile where the highest bidder wins  
570 [49], but it's hard to imagine that these can be at all equitable. A two-tiered approach has, however, reportedly been  
571 successful in the U.S. and Australia, whereby some amount of reliability or security of the entitlement is combined  
572 with the actual allocated amount [80]. In this way, allocations that are highly secure (or can be met 96-99 times out  
573 of 100) have priority before general secure allocations are met (those that are to be met 75 times out of 100) [80].  
574 Efficiency is achieved through market-based trading allowances. The implications for fisheries would be as follows:  
575 one proportion of the TAC is allocated to nations as fixed, with the remaining quota classified as flexible, distributed  
576 on an annual basis to members either through auction or some other mechanism [49].

## 577 **6. Conclusion**

578 This study has provided a review of allocation approaches used by groups managing internationally-shared fish-  
579 eries resources. Many RFMOs have found it a tedious and tiring process to formulate allocation programs that are  
580 agreed-upon by all members, or have avoided making explicit allocation decisions all together [16]. In most cases,  
581 allocation has generally been decided based on historical catches, and more recently, combining historical catches  
582 with current biomass distribution trends [15]. Most current programs are based solely on biomass and catch informa-  
583 tion, without consideration of economic or social factors in allocation decisions. Socio-economic factors can include  
584 such items as economic dependency on the fisheries stock, and national economic wealth [55]. Incorporating these  
585 may offer alternative allocation possibilities that could increase the scope for cooperation in internationally-shared fish  
586 stocks management. And although the United Nations Fish Stocks Agreement states that there should be development  
587 of transparent allocation criteria [13], transparency has not been a priority to date [14].

588 The "Mutual Gains Approach" [78] for shared international watercourses, offers some insights into the future of  
589 fisheries management. The authors suggest that the *interests* of nations sharing a resource should be the central tenant  
590 that drives negotiations [78], thus de-politicizing the allocaiton process. This is akin to states moving away from what  
591 they should be allowed to extract, to why they want to extract, essentially what they hope to gain from participating

592 in a sharing system. Allocation in shared fisheries has invariably been based on a political process [14], something  
593 that has not served sustainability well. In the Grzybowski et al. [78] paper, the authors draw on historical examples  
594 of side payments (or negotiation facilitators) in shared watercourses, whereby the party who stands to gain the most  
595 through cooperation compensates those parties who may not be better off under cooperation. One of the earliest such  
596 schemes was contained within the Treaty of Versailles in 1919 [81], one of the post-World War I treaties. Article 358  
597 of the Treaty gives France “the exclusive right to the power derived from works of regulation on the river, subject to  
598 the payment to Germany of the value of half the power actually produced” [81].

599 A more relatable example is the 1911 agreement between the U.S., Russia, Canada and Japan, all of whom  
600 targeted fur seals. In the early 1900s, the fur seal population had declined to the point that the economic benefits  
601 from the fishery were brought into question. While the U.S. and Russia harvested seals from land, Canada and Japan  
602 targeted individuals at sea. To maximize economic returns, all harvesting was to take place from land, essentially  
603 removing Canada and Japan from the harvest [82]. All of the catch was taken by the U.S. and Russia, with Canada  
604 and Japan compensated, through side payments, with a fixed percentage of the annual sealskins [82]. The need for  
605 side payments to factor more heavily in cooperative fisheries schemes is evident today, and has been raised before  
606 [2, 14, 21].

607 Although Hardin’s most memorable contribution to our understanding of the problems associated with shared  
608 resources is the idea that self-interest almost always trumps collective interest,<sup>5</sup> he also explored briefly the fact that  
609 incommensurable goods could in fact be compared, simply through subjective judgement and a weighting system  
610 [1]. In this regard, he was encouraging us to combine different objectives with different measurements in a joint  
611 utility function to improve the management of common pool resources. His challenge to the future was to “work  
612 out an acceptable theory of weighting” [1]. That challenge needs to be taken up and applied to the ocean commons.  
613 Allocation models with multiple weighted criteria would be a good starting point.

614 Further to this, economic efficiency has not routinely been a component of international allocation schemes.  
615 Socio-economics have been largely ignored in allocation formulations in part because, although RFMO members  
616 are required to report some biological and catch statistics, there is no requirement to report statistics related to fishing  
617 costs, employment, or subsidies. In the very least, developing a bioeconomic allocation approach with which to com-  
618 pare the strictly ecological program currently in place would provide an interesting starting point for dialogue among  
619 RFMOs.

620 Clearly, the allocation programs developed thus far, and based on catch shares, have not provided the right incen-  
621 tive structure to promote sustainable fisheries. Most RFMOs, especially those tasked with managing highly migratory  
622 fish like tunas, face problems of illegal, unregulated and unreported fishing (IUU), TAC overages, competing sector  
623 interests, and challenges associated with multi-species and multi-gear fisheries, such as juvenile bycatch. Perhaps a

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<sup>5</sup>It has been argued that Hardin had it wrong [83], and that groups could in fact be counted upon to manage shared resources well [84]. Although it is probably true that Hardin’s argument does not always hold its ground, the fact that so many shared resources are mismanaged and overexploited certainly gives credence to his insights.

624 de-politicized incentive structure whereby allocations are afforded based on more than just catch histories and abun-  
625 dance estimates is required to address these problems and improve RFMO management of shared fisheries resources.

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