

The Regional Training Workshop *Economic Valuation of the Goods and Services of Coastal Habitats* March 24 – 28, 2008 Samut Songkram Province, Thailand



# **Exercise on Contingent Valuation**

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# Outline

- Policy and research questions
- Scenario setting
- Design of "offer/bid price" for dichotomous choice
- Non-parametric model
- Parametric model

# **Policy Question**

### The problem:

AA Island is an important tourist destination of Thailand. Its tourism depends predominantly on coastal and marine biological resources. An establishment as a marine national park will help protect AA Island for further degradation.

### The policy question:

The government wants to know the benefit of this program.

### <u>Specific research questions</u>:

- Will the citizen of Thailand accept and vote for the program?
- 2. If yes, how much WTP of each citizen for the protection and conservation of this island?
- 3. What will be the non-use value of AA Island?

<u>Exercise</u>: Estimate the citizen's WTP using parametric and non-parametric model

<u>Basic information</u>: The total population of Thailand is 65 million, with the employment rate of 60% in 2007

Contingent Valuation Method (CVM)

Hypothetical market (situation)

Trade-off between \$ and resource

current situation

hypothetical situation

willing to pay for the protection willing to pay for the protection for willing to pay

(proposed scenario/condition with required payment)

Hypothetical market (situation)

*Trade-off between \$ and resource* 

### current situation

### hypothetical situation

willing to pay to avoid the situation

### not willing to pay and accept the worse situation

(proposed scenario/condition with required payment)

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### How to design the "bid price" in the survey of dichotomous choice?

1. Conduct "pre-survey" of residents with "open-ended question"

If the situation is...., how much in maximum would you be willing to pay: \_\_\_\_\_\_ Baht/person/year.

2. Analyze data using "histogram" an design for the set of bid/offer price.





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### Instruction:

- 1. Transform the data from the excel format to the SPSS format *(from file: dichotomous\_PJ.xls)*
- 2. Get familiar with the data by checking for outliers, missing values, etc.
- 3. Using non-parametric model to estimate an average wtp/person/year
- 4. Using parametric model to estimate an average wtp/person/year
- 5. Conduct descriptive analysis and cross-tabulation analysis (note that there are some qualitative variables)
- 6. Calculate the mean WTP.

### *File: dichotomous\_PJ.xls* =>> example of variables

Bid	The offer/bid price (100, 200, 300, 400, 500, 600)			
wtp	Response: yes = 1, no = $0$			
Method	Payment mode:			
	1=bank transfer 2=bank check 3=postal check			
	4=credit card 5=cash 6=other modes			
Gender	Male = 1, female = $0$			
Marital status	single=0, married=1, divorced/separated=2			
current income	0. Less than 5,000 Baht			
(Baht/month)	1. between 5,000 – 9,999 baht			
	2.between 10,000 – 14,999 Baht			
	3.between 15,000 – 19,999 Baht			
	4.between 20,000 - 24,999 Baht			
	5.between 25,000- 29,999 Baht			
	6. 30,000 Baht and above			

# *Importing file: dichotomous\_PJ.xls* =>> SPSS format, then conduct descriptive analysis

### analyze/descriptive statistics/descriptives

Socio-econ. characteristic	No.of respondent	Percentage	% sample willing to pay
Gender			
- female			
- male			
Occupation			
- govt employee			
- own business			
Total		100.00	

### Conduct cross-tabulation b/w "bid" and "wtp01"

### analyze/descriptive statistics/cross\_tabs

yes

#### bid \* wtp01 Crosstabulation

			wtp		
			0	1	Total
bid	100	Count	33	117	150
		% within bid	22.0%	78.0%	100.0%
	200	Count	40	110	150
		% within bid	26.7%	73.3%	100.0%
	300	Count	60	90	150
		% within bid	40.0%	60.0%	100.0%
	400	Count	70	80	150
		% within bid	46.7%	53.3%	100.0%
	500	Count	85	65	150
		% within bid	56.7%	43.3%	100.0%
	600	Count	113	37	150
		% within bid	75.3%	24.7%	100.0%
Total		Count	401	499	900
		% within bid	44.6%	55.4%	100.0%

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## **Non-parametric estimation**

Bid level	No.of sub- samples	No.of sample answering "YES"	%answer- ing Y for each group	Description	WTP per group
				22.0% of people would have WTP b/w 0-100 B/yr	
100	150	117	.78		
200					
300					
400					
500			.433	18.6% of them would have WTP b/w 500-600 B/yr	
600	150	37	.247	24.7% of them would have WTP at least 600 B/yr	
Total	900				Calc.WTP for 900 samples 12

### Calculation of the mean WTP:

mean WTP/person = WTP of total samples / no.of total samples

Plot graph for the probability function



Area under the curve signifies the mean WTP of a person.

### Parametric estimation

For simplicity, assumed the linear function with bivariate model:

wtp = 
$$a_0 + a_1$$
 bid

1. Calculate the mean WTP: <u>mean WTP = -  $(a_0/a_1)$ </u>

2. Calculate the non-use value of AA Island:

non-use value = mean WTP x total population

### analyze/regression/binary logistics..

# Results:fromWTP = a - b BIDWe get:WTP = 1.847 - 0.005 BID

Mean WTP = - (1.847 / 0.005) = ..... B/person/yr.

Compare results obtained from parametric and non-parametric models

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